

# **7 COSTLY MISTAKES** **People Make When** **Buying and Installing** **a Rainwater Tank**



***BRUCE & TARYN-LEE JOBSON***

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# Seven Costly Mistakes People Make When Buying and Installing a Rainwater Tank

## And How to Avoid Them...

**W**hen it comes to buying a new Rainwater Tank for YOUR home, office or business, you want to make absolutely certain that you deal with the right people.

You want fully-trained professionals – people who know and understand their industry like the back of their hands.

The very last thing you want to do is trust such an important project to a 'backyard operator' (who could sell you a sub-standard product that you'll regret buying every time that you even think of it!).

**In short, you want:**



**“The Best Quality Rainwater Tank, for the Best Possible Price, Supplied and Installed with the Least Amount of Stress and Interruption!”**

And that is exactly why we created this report.

Our hope is that this report will do three simple things for you:

1. You can use it as a handy “Checklist” to help make certain that you end up owning the best possible Rainwater Tank for your specific situation.
2. It should de-mystify the process of choosing a Rainwater Tank by giving you several ‘points of reference’ to consider.
3. It provides you with ‘industry insights’ that can help you avoid getting ripped off or wasting money on the wrong tank.



## **Mistake # 1** Failing to Confirm the Quality of Your New Rainwater Tank Before the Purchase Take Place...

Have you ever bought something that you thought was great quality – only to discover that it failed to live up to the advertising blurbs? We're sure that you have. It is a horrible feeling when that kind of thing happens to you, isn't it?

Sadly, this is something that happens all too often in the Rainwater Tank industry.

FACT: Anyone can tell you that they supply and install a quality product – but let's face it – nobody in their right mind is likely to tell you:

***“Our product range is MUCH cheaper but it sure as heck won't stand the test of time – But hey - don't worry about THAT! - just think of the money that you'll save in the short term!”***

No doubt the # 1 thought in your mind right now is “The last thing I want is a shonky product! How can I tell if I'm buying a quality Rainwater Tank?”

Glad you asked.

One of the surest signs is the length of the warranty you are offered.

**FACT:** “Cheap tanks have weak warranties”. More often than not, the longer the warranty a company is prepared to offer you, the higher the quality will be.

**NOTES: -**

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Does the Company Offer a Generous Warranty? YES  NO



## **Mistake # 2** Failing to Choose the Right Sized Tank for Your Specific Situation...

Imagine preparing an important meal for friends and under-estimating the amount of food that you required to feed your guests... Now imagine that same event but this time you had over-estimated the amount of food needed.

If someone gave you a choice, I'll bet you would much rather have a little left over than not enough to go around.

Correct?

Well the exact same thing is true when it comes to choosing your New Rainwater Tank.

A VERY common mistake is choosing a tank that won't meet your requirements (Followed by failing to make sure that your new tank will actually fit where you want it to go!).

### **NOTES: -**

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**Have I Chosen the Right Sized Tank for My Specific Situation and Will it Fit Where I Want it to Go? YES  NO**

## Mistake # 3 Yikes! No Access for Delivery...



Ever tried putting a square peg in a round hole? I have. I bought a new sofa years ago. I fell in love with it the moment I saw it in the furniture shop. It was huge – the kind two people could easily lay down on with room to spare! – Perfect for a lazy Sunday afternoon watching movies together or just listening to music.

Anyway, I paid for it on the spot and arranged with the salesperson to organise delivery for the following afternoon... only to discover that it was too big to fit through my front doors and side access!

If ONLY I had taken time to measure first! If ONLY the salesperson had of thought to ask me *"Are you sure that you have access for us to deliver this?"*

**NOTE:** A professional Rainwater Tank company will always ask you about access.

### NOTES: -

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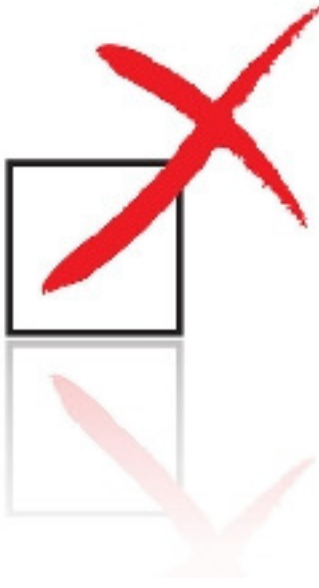
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**Have I measured to make certain that I have adequate access to install my new Rainwater Tank? YES  NO**





## **Mistake # 5** Choosing the Wrong Position for Your New Rainwater Tank...

When it comes to buying a new Rainwater Tank, you need to give some serious consideration as to *where* you will place it

Things like: not allowing for the fall of your guttering or the position of your plumbing can add considerable costs to your initial investment.

This is another area where the right Rainwater Tank company will be ready and able to give you some practical suggestions and, in the process, save you money, time and stress!

### **NOTES: -**

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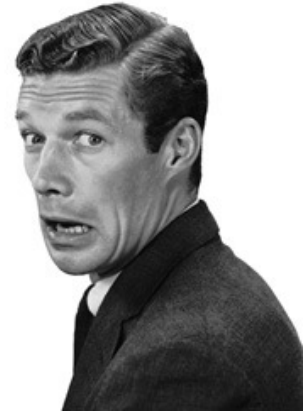
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**Have I sought professional advice in relation to the position of my new Rainwater Tank?** YES  NO



## Mistake # 6 Not Preparing the Base Correctly to Cover Warranty Requirements...



You need to pay special attention to the preparation of the base for your new Rainwater Tank!

A failure to do so can result in needless damage to your tank and your warranty being voided.

This is another area where a professional company will be more than happy to provide you with written guidelines to make sure that you don't run into troubles and to ensure that you are left with a rock solid warranty and the associated peace of mind that brings.

### NOTES: -

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**Have I sought professional advice in relation to the preparation of my new Rainwater Tank? YES  NO**



## **Mistake # 7** Not Getting a Licensed Plumber to Install Your New Rainwater Tank...

This is a lot more important than you think...

Sure – your Brother's best friends Sister knows a guy that has a Cousin whose Uncle works with a guy whose next door neighbour is an 'expert; in installing all kinds of things and can 'Do it on the Cheap' **But... Australian Government Rebate Conditions Require a Licensed Plumber to Sign!**

Also a licensed has to put your permit into the local government authority. Incorrect backflow installation will negate your rebate as well.

**Bottom line:** Using a **Licensed Plumber** to install your New Rainwater Tank always makes sense!



Quality Tanks at Affordable Prices

**Call Us Today for Your FREE Quotation  
(02) 6624 4662**